

Sponsorship Prospectus

What is SONO?

SONO was founded in 1999. As a regional Schedulers and Dispatchers division of the NBAA, the group is committed to providing an educational forum for aviation professionals in the Southern and Northern California regions. The group currently meets bi-annually at a hosted dinner meeting. SONO strives to present information at these events to enhance the S&D community and help navigate the rapidly changing aviation market.

Why sponsor with SONO?

SONO attracts anywhere from 150 – 300 people per event. These industry influencers are involved in many aspects of general aviation – scheduling, dispatching, maintenance, FBO, aircraft sales, operations, and everything else in between. Sponsoring a SONO event is an excellent platform for getting your message across to an engaged crowd.





Sponsorship Levels

Platinum \$5000	Exclusivity for your vendor category (fuel, FBO, operator, etc)**Assumes no other vendors in your category have already signed up to sponsor another levelLogo on all emailsLogo on SONO websiteLogo on PowerPoint slide during eventBannerstand Placement next to bar areaPromo materials on tables1 minute speech and introduction of door prizes1st door prize to be given outList of attendees and email addressesPlatinum-level sponsorship announced at event
Gold \$2500	Logo on all emailsLogo on SONO websiteLogo on PowerPoint slide during eventPromo materials on tables2nd door prize to be given outList of attendees and email addressesGold-level sponsorship announced at event
Silver \$1500	Logo on all emailsLogo on SONO websiteLogo on PowerPoint slide during eventPromo materials on bar and cocktail tablesDoor prize to be given out with other Silver sponsorsList of attendees and email addressesSilver-level sponsorship announced at event

SONO Contact Information

Chair

Wendy Burton wendyleahburton@gmail.com 408-569-8340

Vice Chair Cheli Morrison <u>chelim@napajetcenter.com</u> 707-254-3724

Board Member

Julius Ramos julius.ramos@avinode.com 888-972-8040

Board Member Clair Joseph clairj@gorentals.com 760-422-9827

*Please contact Julius Ramos or Clair Joseph for sponsorship opportunities

Southern & Northern California Schedulers & Dispatchers <u>www.sonosd.com</u>

